

DotAsia AGM 2020

2020.02.17 | DotAsia AGM @ APRICOT Melbourne

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Asian #InspirAsian

AGM (Monday, Feb 17 16:30-18:00)

1. Welcome Remarks by CEO (time allocation considering late start)
2. Board Meeting Chair Remarks
3. DotAsia Highlights 2019 & Strategic Plans 2020
4. .Asia Registry Technical Updates (Afilias)
5. Board Governance Committee Chair Remarks
6. Board Finance Committee Chair Remarks
7. Board Community Projects Committee Chair Remarks
8. Financial Report (Fiscal Year: 2018-2019)
9. Member Resolutions (Ratification of Board Elections & Reappointment of Auditors)
10. Open Discussions
11. 1830 Joint Dinner with AP* (Meet @ Hotel Lobby / The Atlantic Restaurant)



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DotAsia Board Elections 2020

<https://www.dot.asia/board-elections-2020/>



www.asia

Board Elections 2020

- **Seats up for election**

- 4 seats from Sponsor Member Category
- 1 seat from Co-Sponsor Member Category

- **Board members with term ending at AGM 2020**

- Satish BABU (Co-Sponsor Member seat)
- Joel DISINI
- Maureen HILYARD
- Alireza SALEH
- Note: Yong Wan JU resigned on May 20, 2019



Board Elections 2020 Schedule

Drafting & Finalization of Elections Procedures

- Draft Circulated to Board Oct 23, 2019 (Wed)
- Posting of Draft of Board Elections Procedure Nov 13, 2019 (Wed)
- Posting of Final Board Elections Procedure Nov 27, 2019 (Wed)

Elections & Ratification Process

- Nomination Period (5 weeks) Dec 4, 2019 (Wed) – Jan 8, 2020 (Wed)
- Voting Period (if req. 2weeks) Jan 15 (Wed) – Jan 29, 2020 (Wed)
- Call AGM Jan 24, 2020 (Fri)
- Table Members Resolution Jan 31, 2020 (Fri)
- Ratification at AGM Feb 17, 2020 (Mon)



Highlights of Procedures

- Sub-Regions (Sponsor Category):

- 4 Seats vacant

- **At least 1 member from each of the 4 Sub-Regions**

- North and Northeast Asia
- South and Southeast Asia
- Middle East, Asia Minor and Eurasia
- Australasia and Pacific Asia
- Already met by continuing board member
- Already met by continuing board member
- Already met by continuing board member
- **At Least one Candidate in Sub-Region to be Elected from Board Elections 2020**

- Vacant Seats for Co-Sponsor Category

- 1 Seat vacant



Nomination Results (Board Elections 2020)

1	Candidate	Nominated By	Seconded By	Sub-Region	Member Category
2	Nicole CHAN	TWNIC (.TW)	SGNIC (.SG)	North & North East Asia	Sponsor Member
3	Satish BABU	APRALO	APIA	Co-Sponsor Member Candidate	Co-Sponsor Member
4	Alireza SALEH	JPRS (.JP)	IRNIC (.IR)	Middle East, Asia Minor & Eurasia	Sponsor Member
5	Maureen HILYARD	JPRS (.JP)	IUSN Foundation (.NU)	Australasia & Pacific Asia	Sponsor Member
6	J Emmanuel DISINI	DotPH (.PH)	IUSN Foundation (.NU)	Candidacy Accepted	Sponsor Member
7	Billy Mooho CHEON	KISA (.KR)	JPRS (.JP)	North & North East Asia	Sponsor Member
8	Jim HIGGINS	DotPH (.PH)	THNIC (.TH)	Australasia & Pacific Asia	Sponsor Member
9	Christopher TO	DotPH (.PH)	IUSN Foundation (.NU)	North & North East Asia	Sponsor Member

- <https://nominations.board2020.dot.asia/>
- <https://www.dot.asia/board-elections-2020/>



Voting Period (Jan 15 – Jan 29, 2020)

- In accordance with the geographical diversity requirement specified in Article 33 of the M&A, there shall be at least 1 Director elected for the sub-region of Australia and Pacific, and the 2 candidates from that sub-region are:
 - Jim HIGGINS
 - Maureen HILYARD
- After voting, if neither of the above 2 candidates received the top 4 highest number of votes amongst all candidates, then the one who received the higher number of votes will be deemed elected, and the rest of the 3 vacancies will be filled by the top 3 candidates from the original voting.



Voting Results (Board Elections 2020)

• Ballots Issued (23):

- 144871
- 154935
- 221200
- 240780
- 260140
- 352962
- 388740
- 399746
- 409230
- 472127
- 566860
- 593032
- 602945
- 650374
- 670825
- 704566
- 747317
- 758352
- 770650
- 829660
- 908150
- 912512
- 942793

• Ballots Received (14):

- 144871
- 240780
- 260140
- 388740
- 409230
- 593032
- 602945
- 670825
- 704566
- 747317
- 829660
- 908150
- 912512
- 942793

Candidate	Sub-Region	Votes
Nicole CHAN	North & North East Asia	10
Billy Mooho CHEON	North & North East Asia	8
J Emmanuel DISINI	Candidacy Accepted	7
Jim HIGGINS	Australasia & Pacific Asia ★	4
Maureen HILYARD	Australasia & Pacific Asia ★	7
Alireza SALEH	Middle East, Asia Minor & Eurasia	8
Christopher TO	North & North East Asia	7

Votes Casted: 51



Voting Results Audited by RSM



Redacted in accordance with the engagement requirements from RSM.
Audit report was circulated onsite at the AGM with no further distribution.



Voting Results Audited by RSM



Redacted in accordance with the engagement requirements from RSM.
Audit report was circulated onsite at the AGM with no further distribution.



Complete Board Elections 2020 Results

• **Elected Board Members:**

- Nicole CHAN
- Billy Mooho CHEON
- Maureen HILYARD
- Alireza SALEH
- Satish BABU

(serving until AGM 2022)

- North & North East Asia
- North & North East Asia
- Australia and Pacific Asia
- Middle East, Asia Minor, Eurasia
- Co-Sponsor Member Seat

• **Other Remaining Board Members:**

- Atsushi ENDO
- Lianna GALSTYAN
- LIM Choon Sai
- Dr. THAM Yiu Kwok
- Tommy MATSUMOTO

(serving until AGM 2021)

- North & North East Asia
- Middle East, Asia Minor, Eurasia
- South & South East Asia
- North & North East Asia
- Co-Sponsor Member Seat



Thank You

- Joel DISINI DotAsia Board Member: 2008-2020
- Yong Wan JU DotAsia Board Member: 2018-2019



Reappointment of Auditors RSM

Since 2011



Reappointment of Auditors RSM

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RSM – THE GLOBAL
DESTINATION FOR YOUR
AUDIT, TAX AND
CONSULTING NEEDS



RSM Hong Kong Managing Partner joins the Hong



RSM Hong Kong Managing
Partner joins the Hong Kong
Business Management

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RSM Hong Kong Partner publishes an article



RSM Hong Kong Partner
publishes an article “Combating
Cyber Risk” in The Hong Kong

[Read more](#)

RSM Hong Kong Managing Director speaks at the



RSM Hong Kong Managing
Director speaks at the training
hosted by Guangdong Provincial

[Read more](#)

Board Meeting Chair Remarks

Atsushi Endo



DotAsia Governance Development

- **Significant Reform of DotAsia Governance since May 2019**
 - In response to challenges to previous Board & management decisions
 - Formal Board minutes prepared and posted
 - Board structural enhancements & enhanced involvement in DotAsia work
- **Formalizing Statement of Interest (SOI)**
 - SOI of Board Members posted to the DotAsia website
 - Requirement of SOI updates at each Board Meeting
- **Appointment of Legal Counsel**
 - Agnes Wong & Co. in association with Dundons
- **Development of Board & Organizational Policies**



Formation of Board Committees

- **DotAsia Board Committees**

- Board Governance Committee (BGC)
- Board Finance Committee (BFC)
- Board Community Projects Committee (BCC)

- **DotAsia Board Executive Committee**

- Formed by Chair of each Board Committee
- Along with Chair of Board Meetings
- Ability to respond in between regularly scheduled Board Meetings

- **DotAsia Team Support**

- DotAsia CEO included as a member of each Board Committee as an ex officio
- Board Secretariat formed from DotAsia team to serve Board





AGM & Board Meetings

[DotAsia Board Meeting Minutes January 9, 2020](#)

Online meeting, 01.09.2020

[DotAsia AGM 2020, Melbourne](#)

DotAsia Annual General Meeting at APRICOT, Melbourne, 02.17.2020

[DotAsia Board Meeting Minutes December 19, 2019](#)

Online meeting, 12.19.2019

AGM & Board Retreat Meetings



DotAsia AGM 2020, Melbourne

DotAsia Annual General Meeting at APRICOT, Melbourne, 02.17.2020



DotAsia AGM 2019, Daejeon

DotAsia Annual General Meeting at APRICOT, Daejeon, 02.24.2019



DotAsia AGM 2018, Kathmandu

DotAsia Annual General Meeting at APRICOT, Kathmandu, 02.24.2018

DotAsia AGM 2017, Ho Chi Minh City

Follow our work: <https://www.dot.asia/dotasia-organisation/agm-and-board-meetings/>

Board Governance Committee (BGC) Chair Remarks

Maureen Hilyard



Board Governance Framework

- Upon Formation of Board Committees
- **Roles and Responsibilities needed to be better defined**
 - Between Board, Board Chair, Board Directors, Board Committees, CEO and Staff
 - Delegation of work, recommendations, decision and action
- **Board Governance Questionnaire**
 - Better define Scope as well as Roles & Responsibilities
 - Collective input from the Board
- **Adoption of Board Governance Framework**
 - Structure, Roles & Responsibilities for Board, Board Chair, Board Committees, etc.
 - Obtained legal advice to ensure compliance with laws and Articles of Association



Other Documents Under Development

- **DotAsia Onboarding Program**

- Brief History of DotAsia
- DotAsia Corporate Relationships
- DotAsia Operations
- DotAsia Board Administrative Matters

- *To bring new Board Members up to speed with the history, operations and directions of DotAsia*

- **DotAsia Code of Conduct**

- Fiduciary and Duties of Care
- Respectful, Ethical and Integrity
- Confidentiality
- Conflict of Interest
- Acceptance of Advantages
- Refraining from Harassment
- Complaints and Remedial Processes

- *To foster a culture of ethical behaviour and accountability*



Board Finance Committee (BFC) Chair Remarks

Lim Choon Sai



Standard Operating Procedures

- **Approach & Purpose**

- Fits in with existing operating approaches at DotAsia to ensure smooth implementation
- Improving governance by maintaining proper financial control through consistent application of rules and procedures, and to ensure funds are optimized on a fair basis

- **Components in the SOP on Finance & Procurement**

- Operating & Capital Expenditure
- Bank Accounts Operations
- Procurement Guidelines & Procedures
- Approving Authorities

- **Adopted at October 2019 DotAsia Board Meeting**

- Developed between Jun-Oct 2019



Process to Deal with Requests for Information

- **Purpose**

- To guide the Board to consistently consider requests to inspect company documents
- To align with the right accorded in DotAsia Articles of Association for inspecting company documents pursuant to a request, while safeguarding the interest of DotAsia against any abuse of such request or usage of documents so inspected

- **Components**

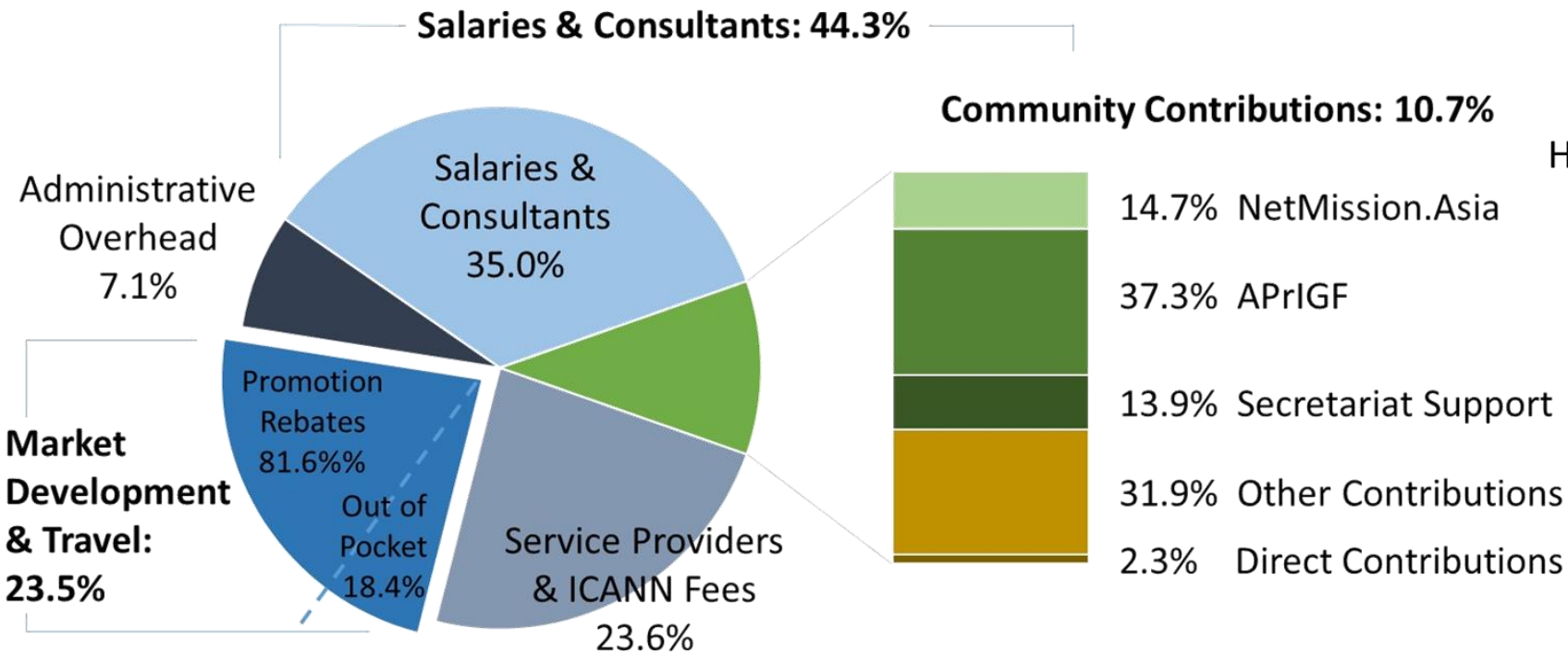
- Inspection of documents in respect of payment authorization by an individual Director
- Inspection of other documents of the Company
- Procedures for Inspection of documents at the registered office of the Company
- Handling and Returning of Confidential information



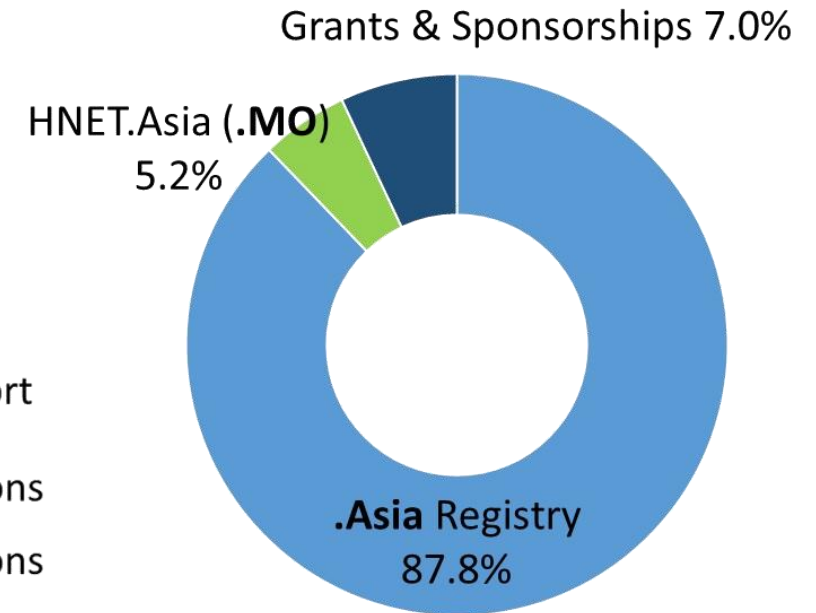
Budget 2020 Development

- New Format Developed (project based allocation)
- Budget Cycle Frequency Adjusted

Budget Allocation



Income Projection



Board Community Projects Committee (BCC) Chair Remarks

Satish Babu



DotAsia Vision & Mission Reaffirmed

- **DotAsia Vision**

- The vision of DotAsia is to create a globally visible domain that embodies the successful, cooperative atmosphere established within the Pan-Asia and Asia-Pacific Internet community to accelerate the overall growth of the region.

- **DotAsia Mission**

- To sponsor, establish and operate a regional Internet namespace with global recognition and regional significance, dedicated to the needs of the Pan-Asia and Asia-Pacific Internet community.
- To reinvest surpluses in socio-technological advancement initiatives relevant to the Pan-Asia and Asia-Pacific Internet community; and,
- To operate a viable not-for-profit initiative that is a technically advanced, world-class TLD registry for the Pan-Asia and Asia-Pacific community.

- **Reaffirmed at Oct 2019 Board Meeting**

- Reviewed between May and October 2019



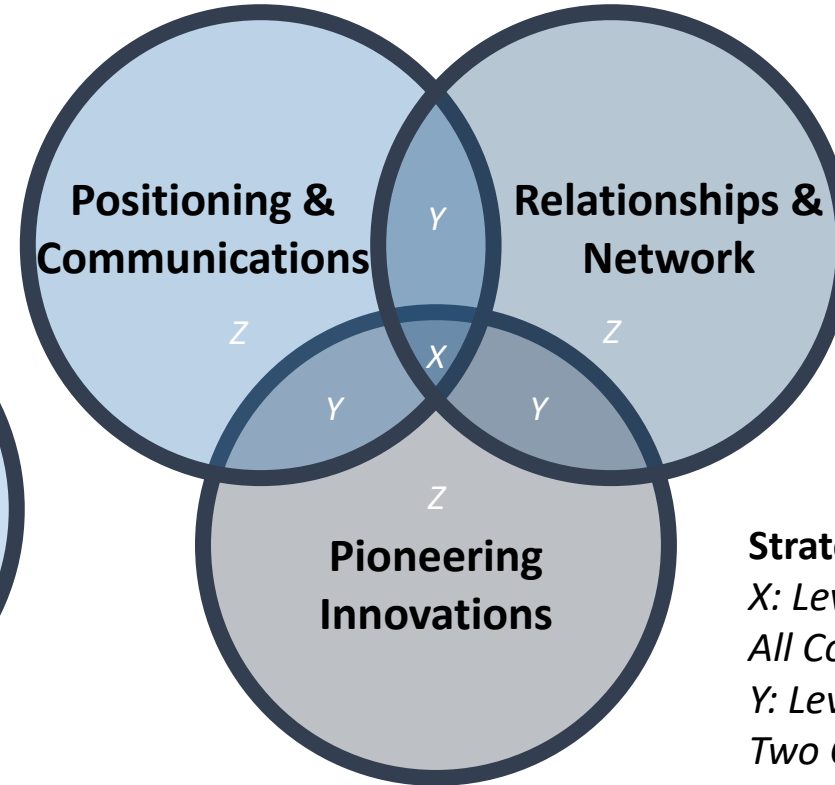
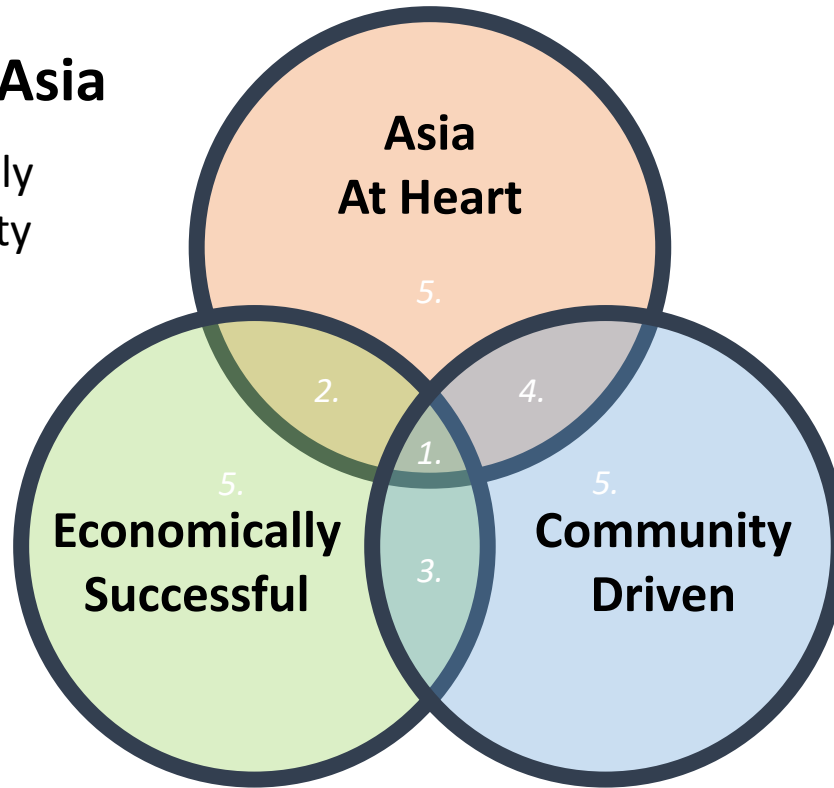
DotAsia Core Values & Core Competence

From.Asia/For.Asia

To be an economically successful community organization exemplifying Asia collaboration.

Strategic Priorities:

1. Centerpiece
2. Asia Business
3. Internet Business
4. Asia Internet
5. Single Aspect



Strategic Priorities:

- X: Leverages / Enhances All Core Competences
- Y: Leverages / Enhances Two Core Competences
- Z: Leverages / Enhances One of Core Competences

- Core Values & Core Competence Framework developed by Staff in 2015
- Reviewed between Oct 2019 – Jan 2020



Ongoing Community Works @ DotAsia

- **Stocktaking of Community Projects**

- List of current and past Community Projects reviewed
- Dashboard for community project status being explored

- **Social Impact Assessment (SIA) approach being developed**

- Theory of Change Worksheet being developed taking into consideration the dual goal of DotAsia for the .Asia Registry and its Community development mandate
- Metrics and Measurements considered

- **Purpose of SIA**

- Aim is to systematize a methodology to review the success and impact of a DotAsia project, as well as to better present projects to other grants providing organizations and foundations to scale the projects



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Last year...

#sendtopopbox



Send



Drop



Collect



Return

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PopBox



ANNOUNCEMENTS SHIP TRACK ABOUT

TRACK

Track your shipment here. To track multiple AVB Numbers of same prefix, you can enter up to 10 AVB Numbers separated by comma.



English



daraz Shop

Enter Tracking Number to track your package

PopBox.asia x LeL.asia



PopBox Teams Up With Lazada e-Logistics For Better Delivery Services | LiveatPC.com - Home of PC.com Malaysia



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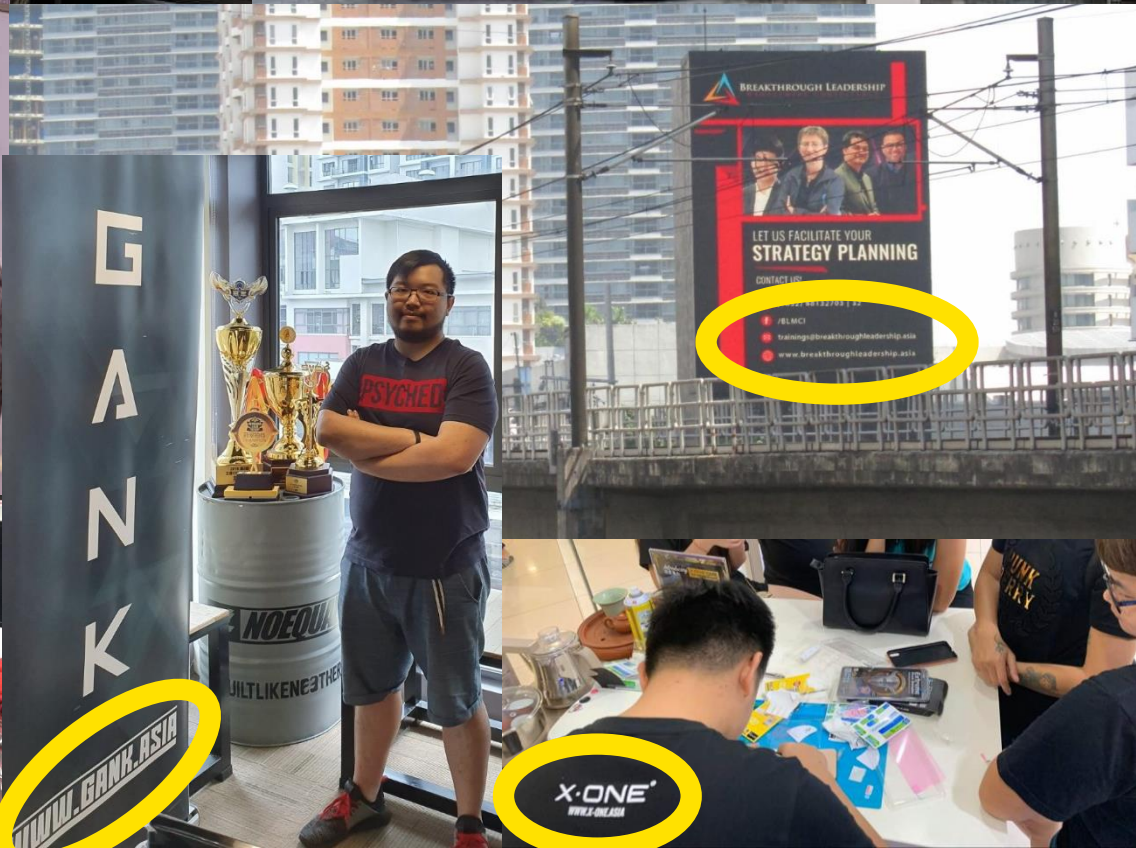
【UPDATED Travel Advisory: AirAsia extends period of credit account or refund for flights to mainland China, Hong Kong & Macao】

AirAsia is extending the period to obtain credit account or full refund for guests with flight bookings to/from mainland China, Hong Kong and Macao until 1 March 2020. All AirAsia flights to and from Wuhan remain suspended until 29th February 2020.

Multiple options are available for guests who are affected by the flight changes, or who wish to make changes to their flight, more details at: <https://air.asia/k3bP6>

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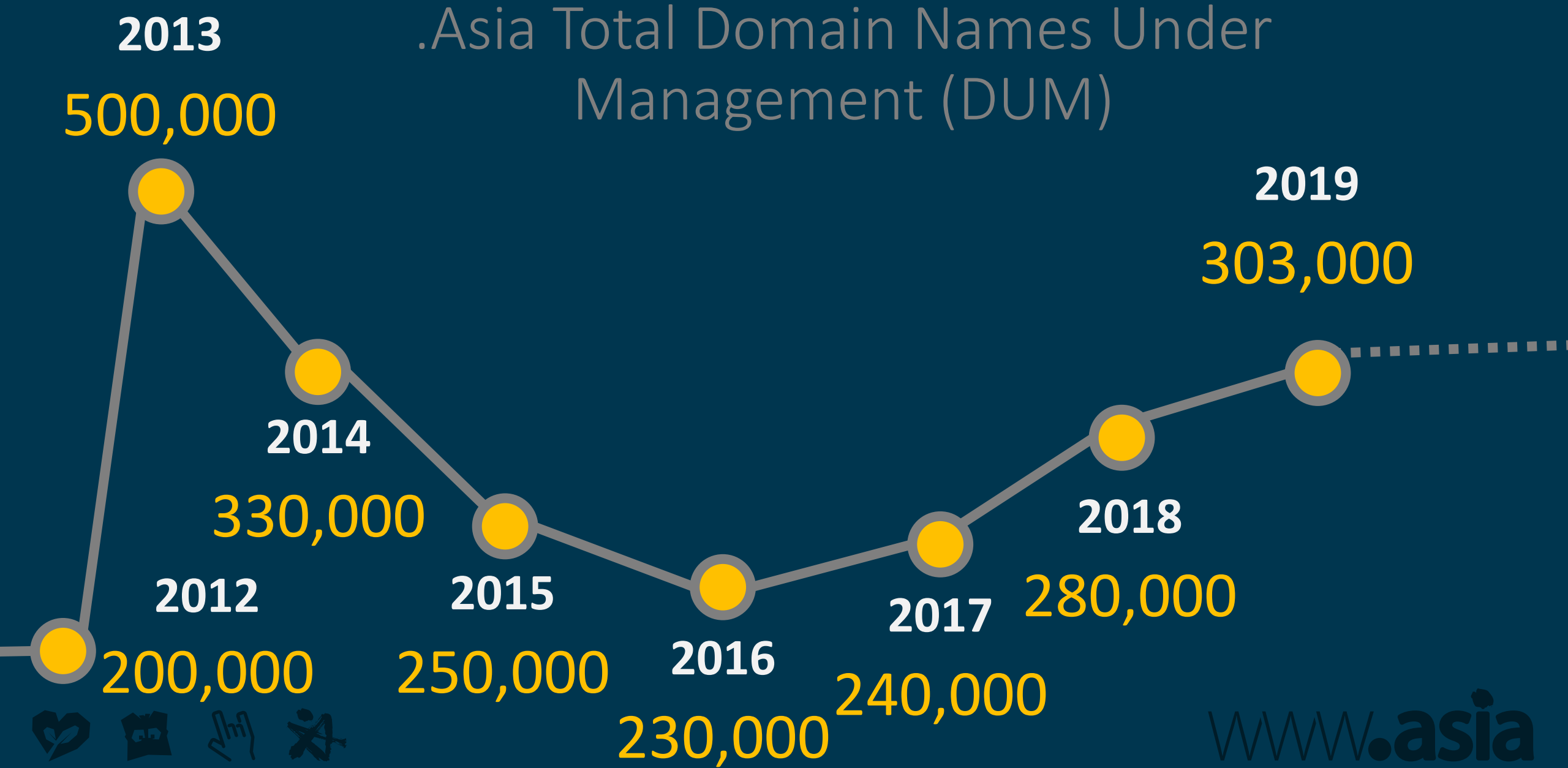


www.asia

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.Asia Total Domain Names Under Management (DUM)

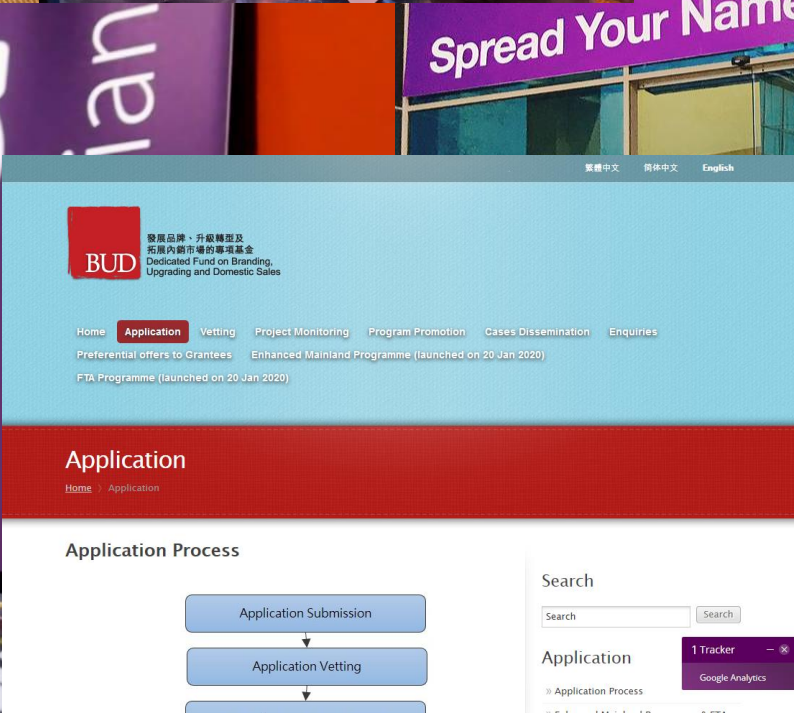




www.tulin.asia

FREE SINGAPORE SHIPPING FOR ORDERS OVER \$80





Get a strong regional presence with

.asia

Connecting Asia with One Domain



TÊN MIỀN **.asia**
NÂNG TẦM VỊ THẾ **CHÂU Á**
SỞ HỮU NGAY



THE 10th ASIA PACIFIC REGIONAL INTERNET GOVERNANCE FORUM

July 16-19 2019 **Vladivostok RUSSIA**

[SYNTHESIS DOCUMENT](#)

[YIGF AGENDA](#)

[VIDEO](#)

[OPENING CEREMONY](#)



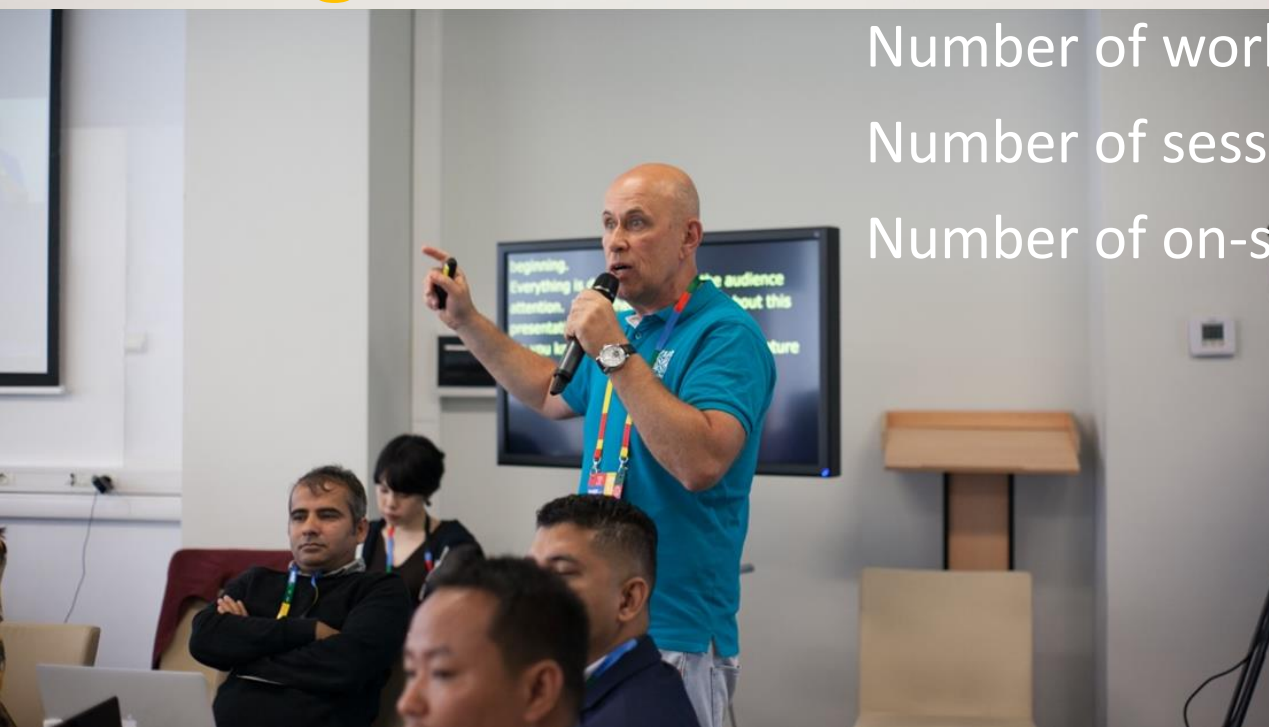
Program 2019



Number of workshop proposal evaluated: 60

Number of sessions: 22 workshops & 3 plenaries

Number of on-site participants: 186





APRIGF DOCUMENT PLATFORM
Public Commenting on APrIGF Documents

CONTENTS

SEARCH

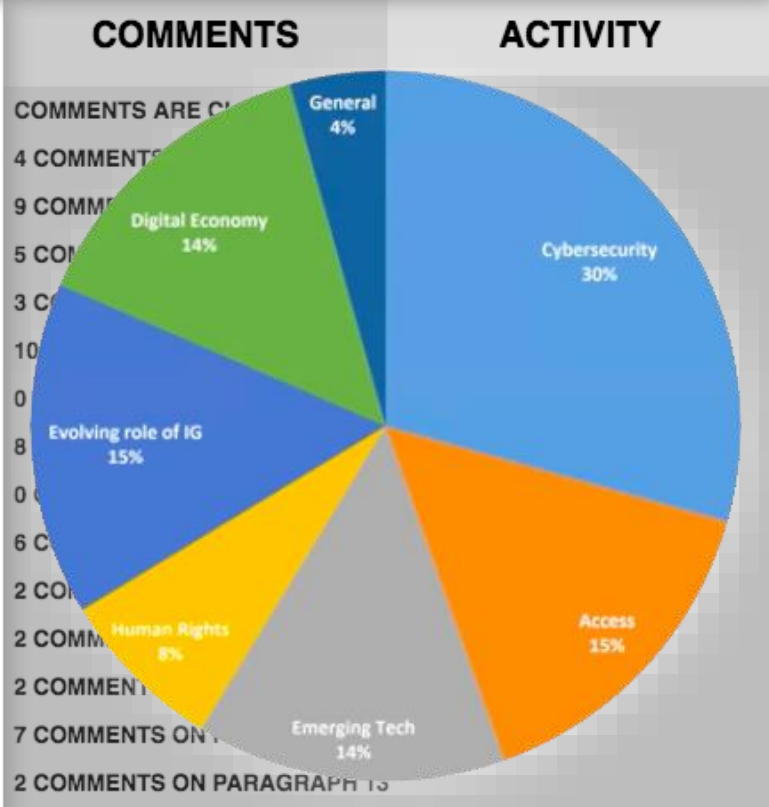
SPECIAL PAGES

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- Asia Pacific Regional Internet Governance Forum 2017 Bangkok Synthesis Document – Draft 0
- Asia Pacific Regional Internet Governance Forum 2017 Bangkok Synthesis Document – Draft 1
- Asia Pacific Regional Internet Governance Forum 2018 Port Vila Synthesis Document – Draft 0
- Asia Pacific Regional Internet Governance Forum 2018 Port Vila Synthesis Document – Draft 1
- Cookie Policy
- Open input period for the 2017 APrIGF Bangkok Synthesis Document
- Open input period for the 2018 APrIGF Port Vila Synthesis Document

OPEN INPUT PERIOD FOR THE 2019 APRIGF VLADIVOSTOK SYNTHESIS DOCUMENT

- ¶1 **Safer Internet, Cybersecurity and Regulation** 9
- ¶2 The growing concerns on issues such as misinformation, fake news, hate speech and harassment, online violence and terrorism, organized cybercrimes, data breaches result in a decrease of trust as well as a wave of state regulations to mitigate the cybersecurity risks. To maintain cyber hygiene, what kind of policies and governance model shall be adopted to tackle these issues and achieve a safer Internet? What should be the key considerations for states when creating these regulations? How shall we maintain legal interoperability of laws and extraterritorial data protection on the Internet? Should the Internet be regulated by the states solely and what is the impact of these existing regulations on the Internet? How



APrIGF 2020

Kathmandu, Nepal

26-29 May 2020

Kathmandu Hotel Marriott





NETMISSION.asia

www.nma.asia



NetMission Academy 2020



NetMission.Asia 2020

Module 1: Internet Governance Ecosystem & Internet Infrastructure

Many Internet-governance-related topics are worth our attention, but before we start our discussion on all these issues and participate in the Internet governance policy-making process, we need to understand the IG ecosystem and the Internet-governance process.

Module 2: Access and Empowerment

5G Technology
5G is the fifth generation of cellular technology, which is designed to increase speed, reduce latency, and improve the flexibility of wireless networks. Theoretical peak speed is 20 Gbps, which is 20 times higher than 4G. Since 5G promises lower latency, it can improve the performance of business applications and other digital experiences, e.g., autonomous vehicles, smart cities, etc. (Cisco, n.d.)

Resilience is the ability to anticipate, prepare for, respond to, and recover from natural disasters, man-made incidents, and other crises without compromising long-term goals.

The first training session of NetMission Academy 2020 yesterday. Great shout out to two of the NetMission ambassadors from Hong Kong, who have also joined the NetMission Asia 2020 training program as speakers. Patsy Yip (AIC), Anson Chan (AIC), and Suresh Krishna (IETF) are joining us as guest speakers and valuable shares on the topic of Internet Infrastructure.

#NetMission #DotAsia #YouthEngagement #YouthParticipation #InternetGovernance #InternetGovernanceForum #AsiaPacific #IGF2019

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NetMission Academy 2020

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NetMission Academy 2020

NetMission Academy 2020

NetMission Academy 2020

33 Ambassadors-in-training From 19 economies in Asia-Pacific

Bangladesh | Bhutan | Cambodia | China | Hong Kong | India | Indonesia
Japan | Malaysia | Nepal | Pakistan | Papua New Guinea | Singapore
South Korea | Sri Lanka | Taiwan | Thailand | The Philippines | Russia

7 Training Modules

20 Social media posts

12 Blog posts

NetMission Academy 2020

NetMission Academy 2020

NetMission Academy 2020

NetMission Academy 2020

NetMission Academy 2020

NetMission Academy 2020

NetMission Academy 2020

NetMission Academy 2020

NetMission Academy 2020

NetMission Academy 2020

121

Eligible applications

40

Selected participants

21

Female

19

Male

85%

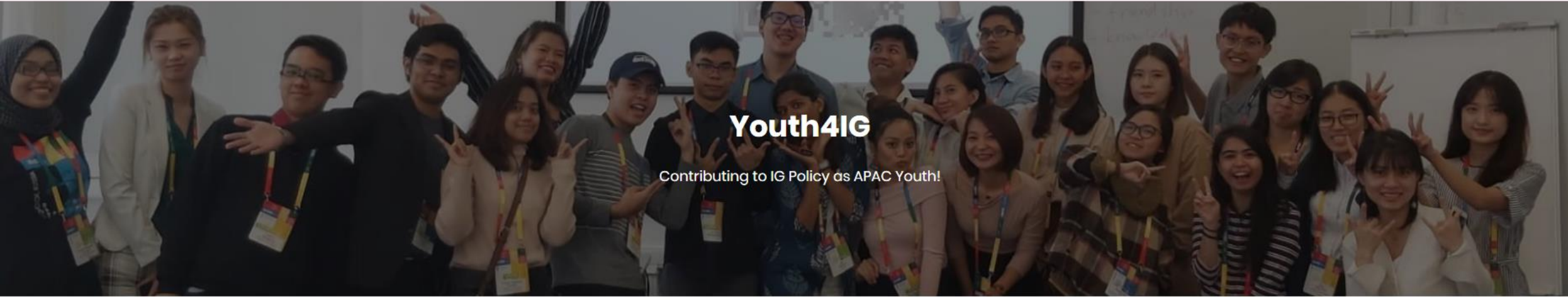
Average attendance

12

Article published

20

Social media posts



Youth4IG

Contributing to IG Policy as APAC Youth!

WHAT IS YOUTH4IG?

Youth are future leaders. They have an important role to play in Internet Governance (IG) thus engaging them is essential. Youth4IG is a home for youth in the Asia-Pacific region (APAC) to meet, share ideas, and contribute to the multi-stakeholder policy-making process for IG.

OUR STORY

Born over casual conversations on how to keep the Asian youth community in engaged in Internet governance, Youth4IG was founded by former Netmission Ambassador Mili Semlani after ICANN Kobe meeting. With a simple goal to unite and strengthen the voice of Asian youth in IG, this dynamic coalition was started with the help of the vibrant fellows community in Asia and support from DotAsia and APNIC.

OUR MISSION

Afilias .Asia Registry Technical Updates

Joseph Yee



www.asia



.ASIA AGM 2020

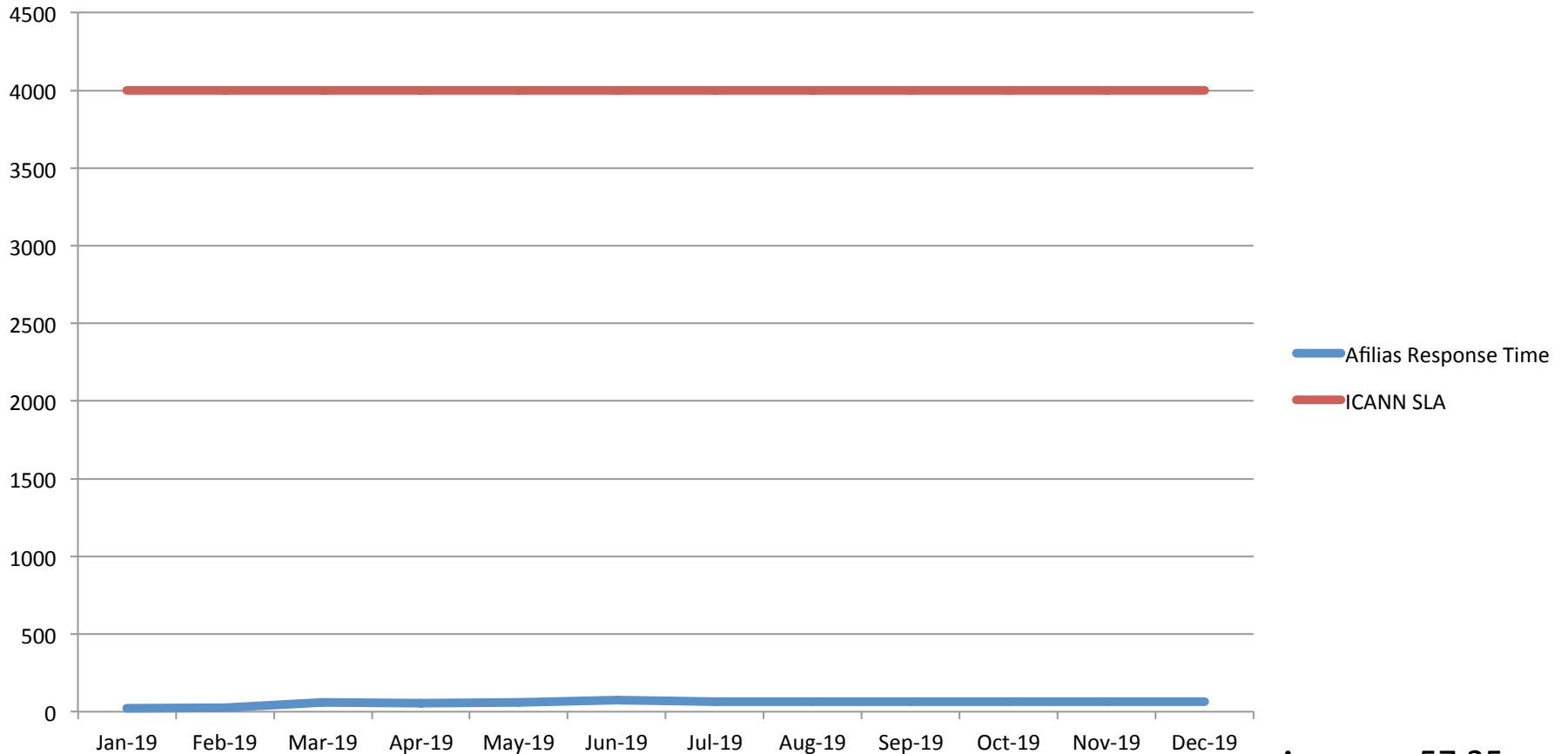
February 2020

Joseph Yee
jyee@afilias.info

- ◆ **2019 overview**
- ◆ **Exceeding ICANN SLAs**
- ◆ **Registrar overview**
- ◆ **China License and marketing promotions**
- ◆ **Security and Anti-abuse update**
- ◆ **Plans for 2020**

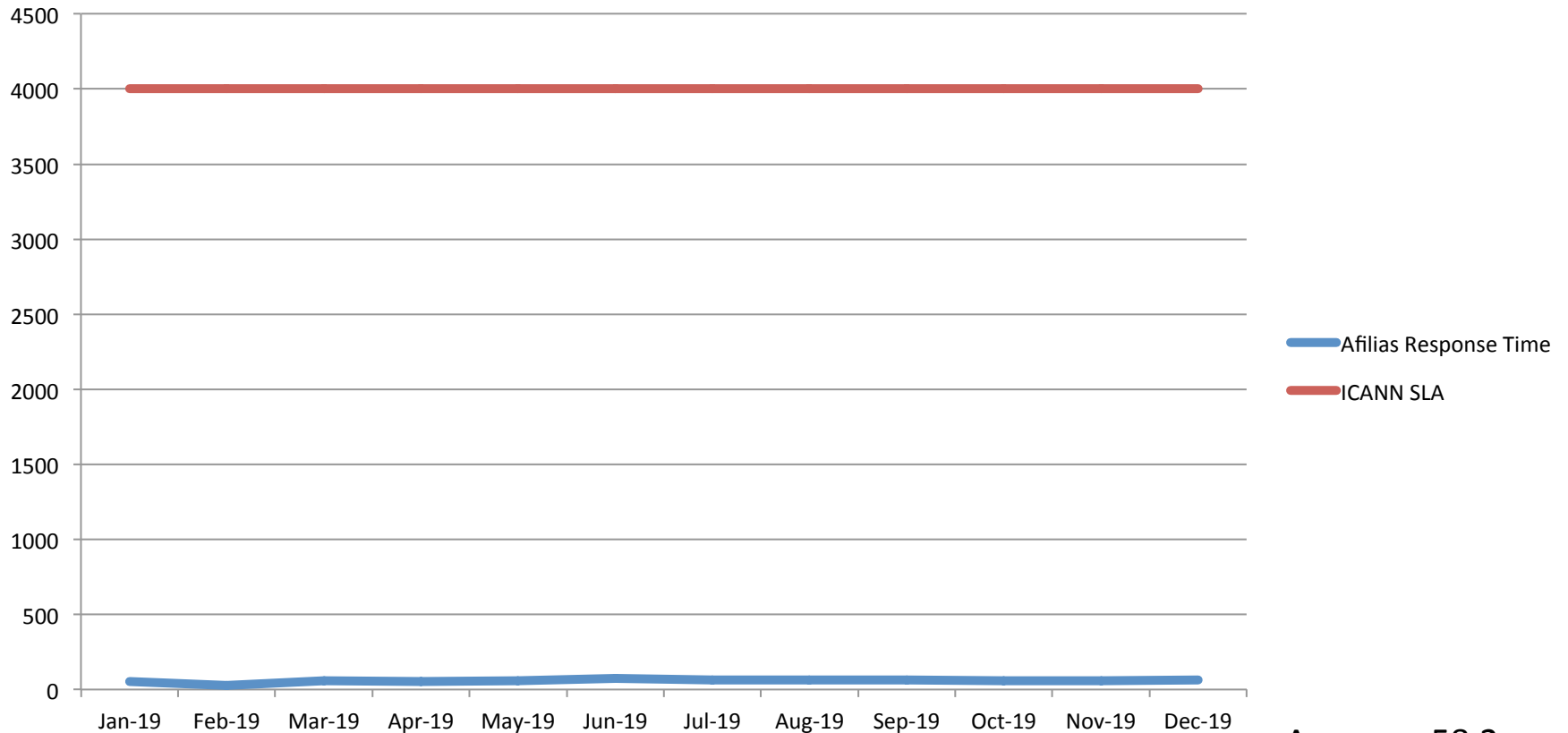
- ◆ **Celebrating 12 years of .asia!**
- ◆ **.ASIA is licensed in China and China based registrations are compliant with MIIT regulations**
- ◆ **RDAP for .ASIA RDAP launched in August 2019**
 - ◆ Compliant with RFC7482 and mandated by ICANN
- ◆ **Continue to work together to promote .ASIA**
 - ◆ Afilias worked together with dotASIA on China license application to get .asia licensed in China
 - ◆ Afilias partnered with DotAsia on promotions to registrars
- ◆ **Continue to work together on anti-abuse**
 - ◆ Identified threats with security communities (Europol, Paypal, etc) to take action on abusive .asia domain names
- ◆ **Enhance security and performance on registry system**
 - ◆ No unplanned outages in 2019

EPP Create (time in ms)



Average: 57.25ms
ICANN SLA: 4000ms

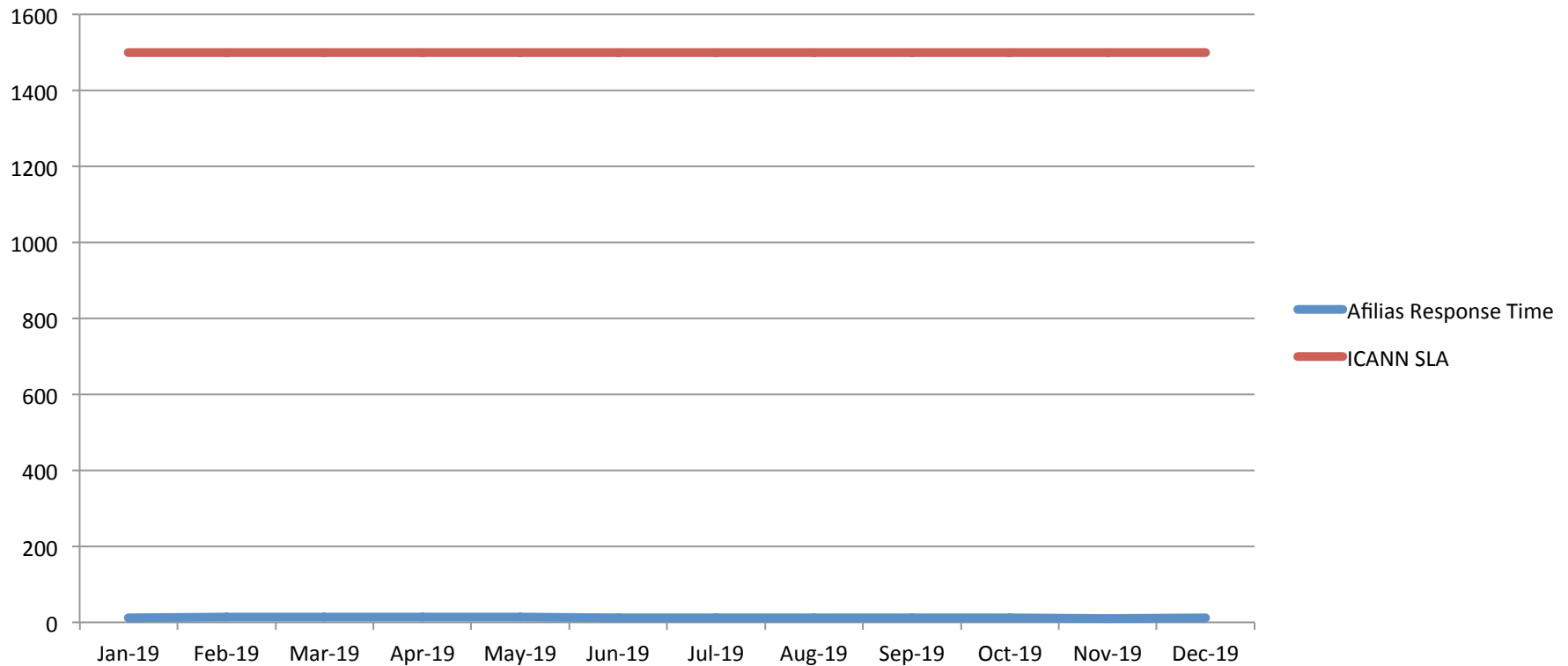
EPP Delete (Time in ms)



Average: 58.2ms
ICANN SLA: 4000ms

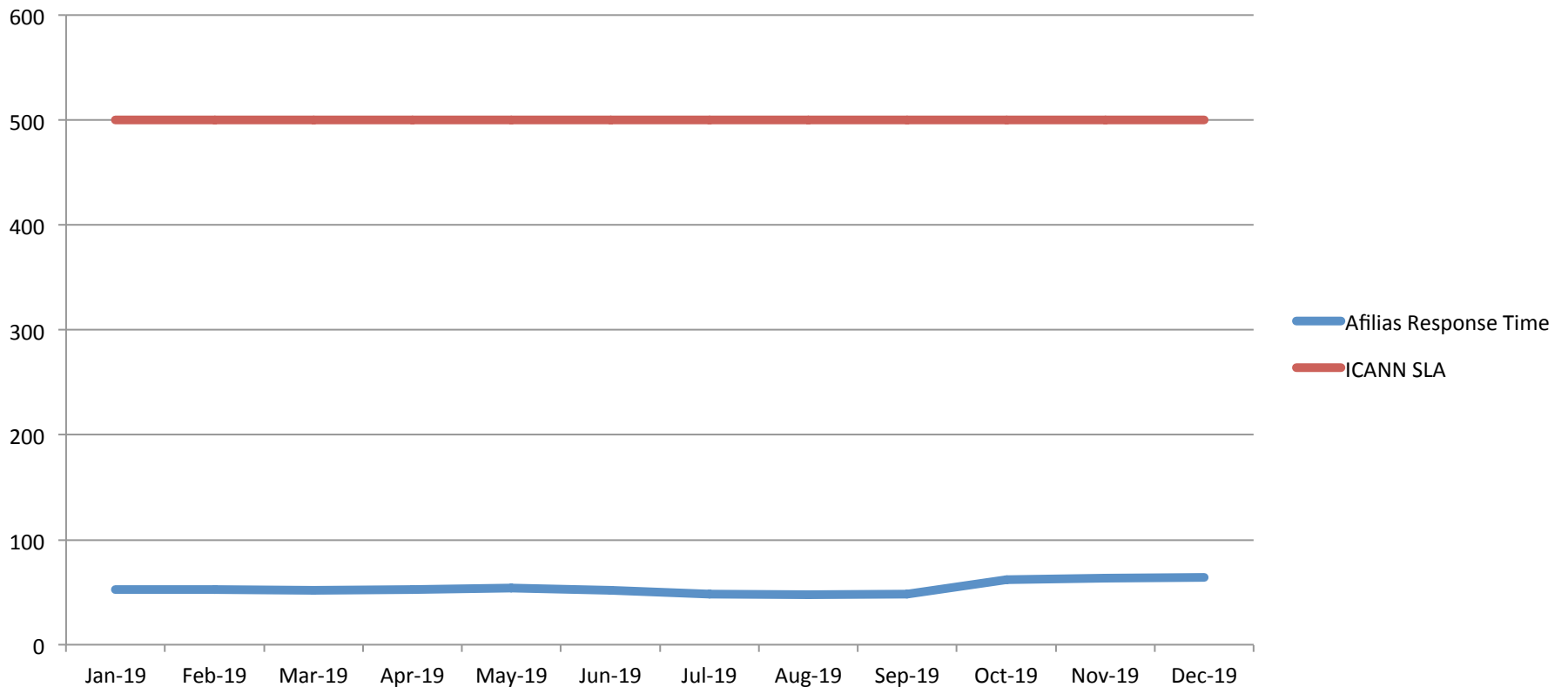
Continuing to exceed ICANN SLAs: WHOIS response (3 of 4)

WHOIS Response Time



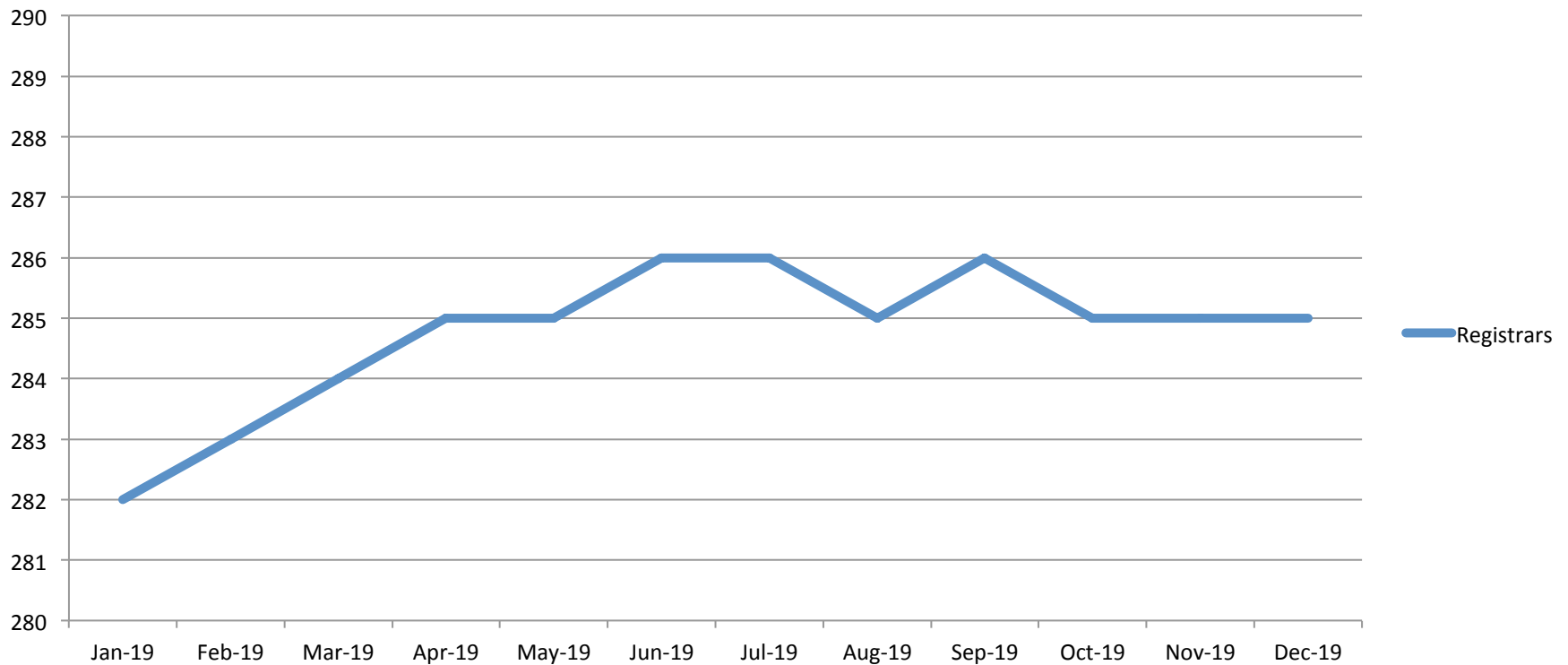
Average: 12ms
ICANN SLA: 1500ms

DNS Queries Response Time



Uptime: 100% Average: 54ms ICANN SLA: 500ms

ASIA Registrars in Production 2019

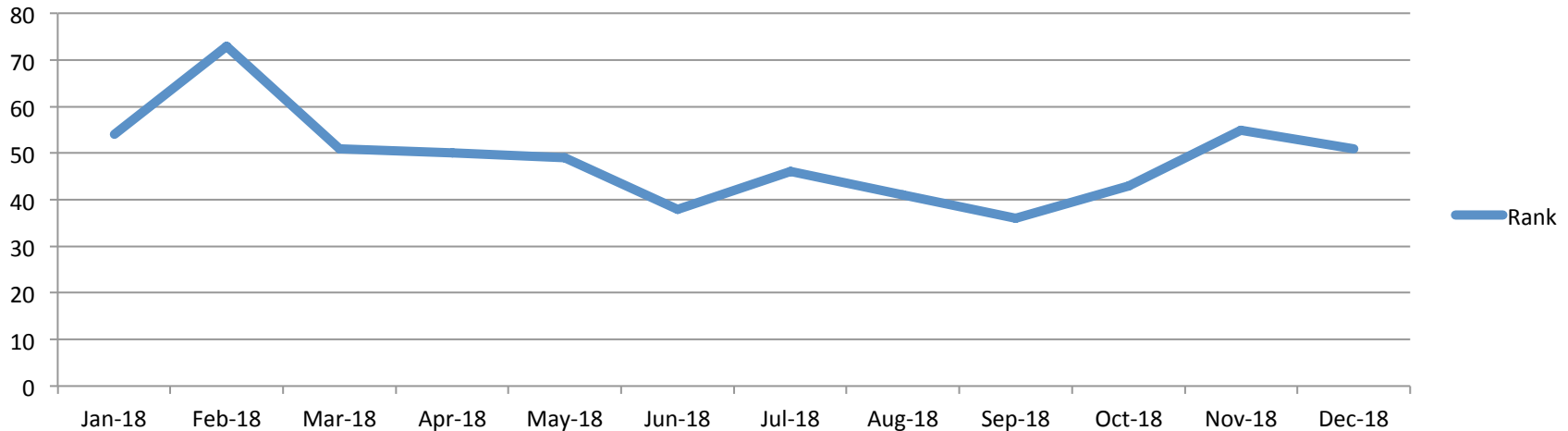


China License & Marketing Promotions

- ◆ **In early 2019, .ASIA was licensed for operation in China!**
- ◆ **As of mid 2019, .ASIA domain registrations in China are fully compliant**
 - ◆ Deadline for compliance originally scheduled in April, moved to July after close coordination with MIIT and China based registrars to minimize disruption
 - ◆ In the first day of full integration and enforcement, we helped registrars to validate requests on more than thousands of domain names
- ◆ **Promotions in 2019 (COG3.0, COG 3.5)**

Registrar	Creates during promotion	Impact on DUM
Namecheap	4093 in May	Doubled DUM from 2018
HiChina	Notable months - 6399 (Nov), 27411 (Dec)	Increase by 9.6 times
GoDaddy	6865 creates total	Slight drop by 1%, continue to maintain #3 spot

.ASIA Spamhaus Ranking



.asia Takedown summary - 2019

- Spam: 68687
- Phishing: 208
- Malware: 10
- Botnet: 5
- CP: 0
- Fast Flux: 0
- Other (hacking, DDoS, etc): 5

- ◆ **Continued working with dotASIA, law enforcement, major corporations (Apple, Paypal, etc), threat intelligence communities to identify and suspend names for bad behavior**
- ◆ **As expected, increase in registrations during promotion period led to a high number of abusive names, over 66K domains were suspended in May 2019. GMO is biggest offender**
- ◆ **Continue to work with law enforcement on keeping botnets down: Avalanche, Andromeda**
 - ◆ In August, over 100k domains across multiple TLDs were suspended simultaneously to stop large scale botnet
 - ◆ .ASIA domains were involved (less than 10) in the operation to help take down botnet

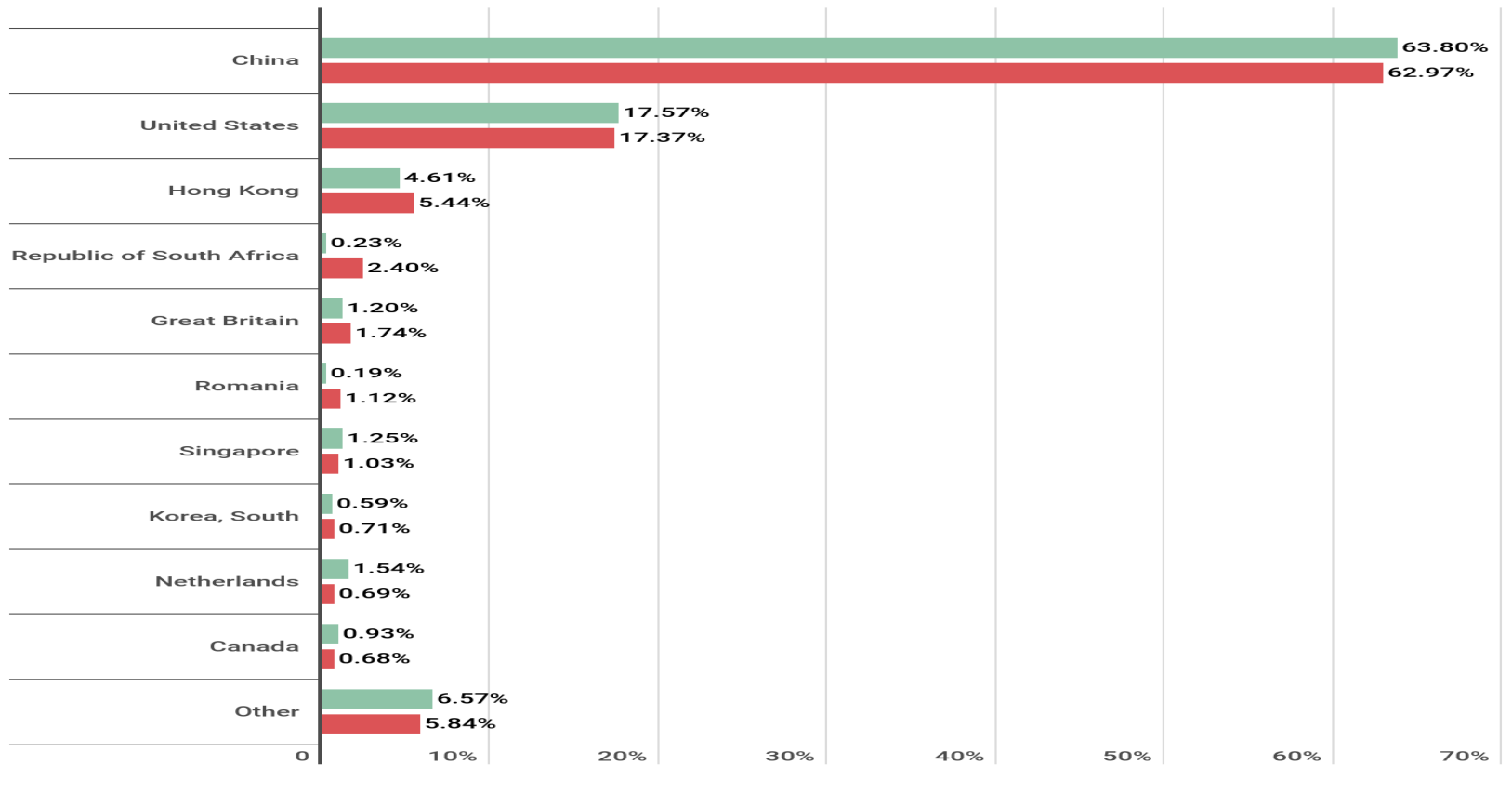
- ◆ **Phishing URLs, and Business Email Comprise (BEC) attacks rise**
 - ◆ The number of phishing attacks rose to a level not seen since 2016
 - ◆ 40% of attacks use domains registered by the criminals
 - ◆ SSL detection via browsers is not safe anymore - More than 2/3rd of phishing sites have SSL protection

- ◆ **Ransomware**
 - ◆ Targeted attacks surge against local government and facilities (city office, hospital)
 - ◆ Robbinhood ransomware crippled government computer systems in May 2019

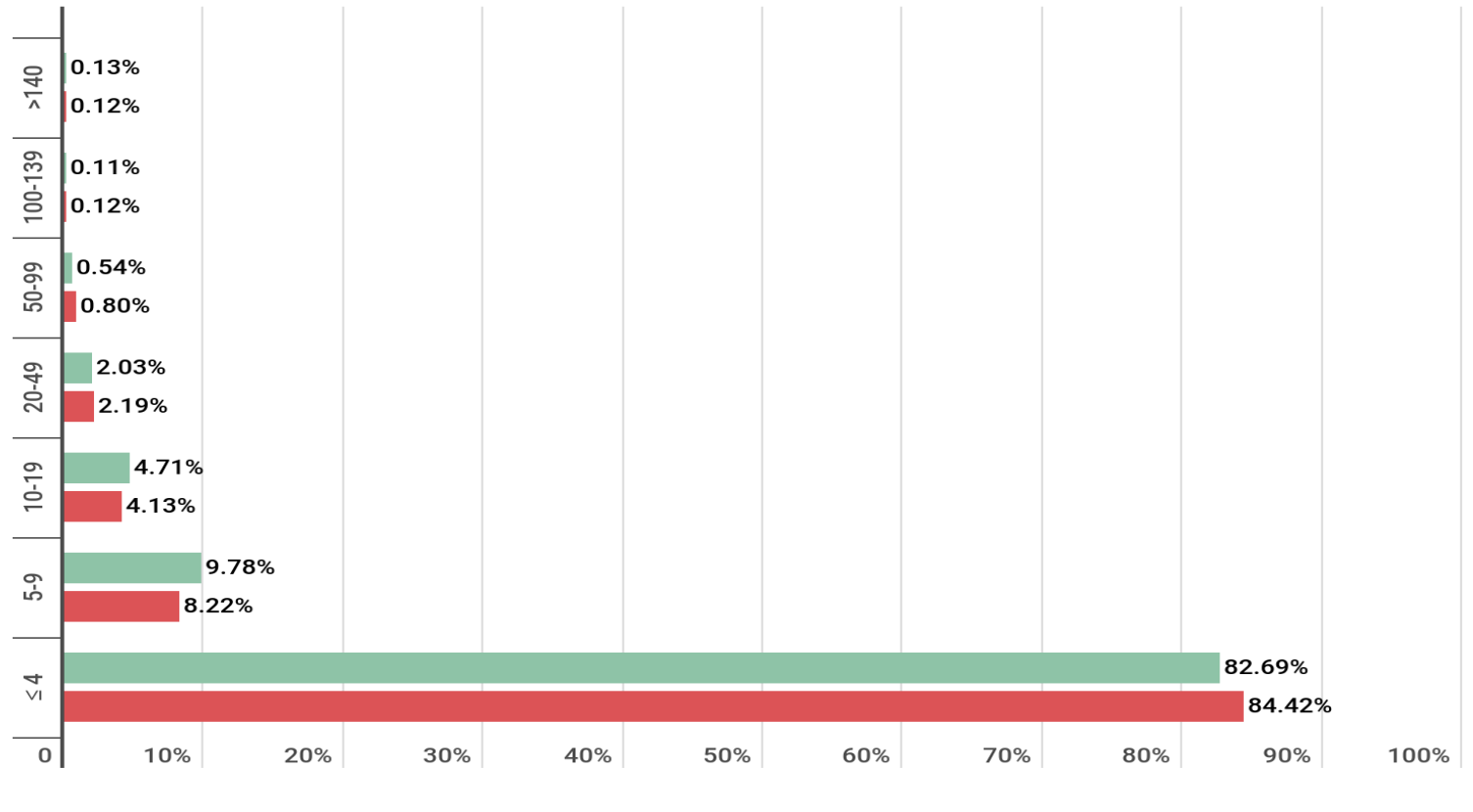
- ◆ **New form of attack on horizon – utilizing AI**
 - ◆ Deep Fake impersonation for wire fraud
 - ◆ In March 2019, CEO of energy company was scammed to sending \$243K to scammer.

- ◆ **Attack to Internet resources still persists**
 - ◆ One of the worst attacks happened in July, an IoT botnet (similar to Mirai) hit a streaming service with application level attack for 13 days

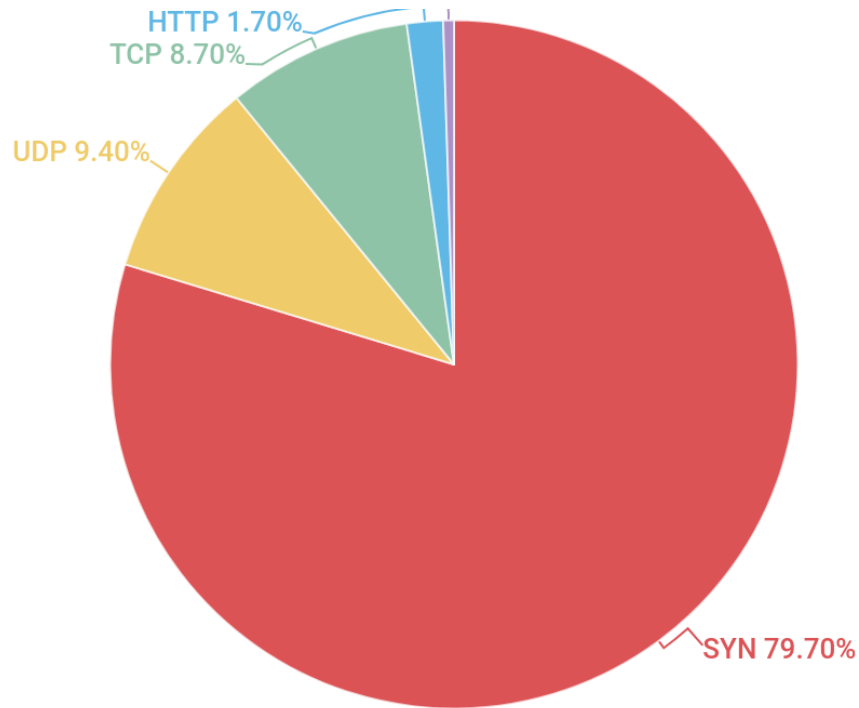
DDoS Attack by Country – Q3 vs Q4



Source: <https://securelist.com> (Green: Q4 2019 Red: Q3 2019)



Source: <https://securelist.com> (Green: Q4 2019 Red: Q4 2019)



Source: <https://securelist.com>

◆ **Rate Limiting on EPP command type**

- ◆ Continue to enhance performance by limiting the number of commands to the registry system per registrar to minimize one registrar's impact on the registry system

◆ **RDAP**

- ◆ .ASIA RDAP launched in 2019
- ◆ New Requirement Status depends on ICANN RDAP working group
- ◆ Afilias monitors ICANN ePDP discussion closely on policy, privacy, access for law enforcement group, etc

◆ **Bulk Registration Data Update as required for ICANN Contractual Compliance**

- ◆ **To facilitate compliance with the upcoming Registry Agreement renewal**
 - ◆ To support 10+ new IDN languages for .ASIA
 - ◆ To support new report mechanism adopted by new gTLD agreement
 - ◆ Target to finish the work by end of Q1 2020

- ◆ **To ensure China based registrations continue to remain in compliance with MIIT regulations**
 - ◆ Work closely with MIIT on yearly audit and provide reports as needed

- ◆ **To continue to enhance security and stability of the registry system**
 - ◆ Upgrades to TLS 1.2 for all interfaces, reject support on legacy versions of TLS/SSL

- ◆ **Continue to support .asia's growth**
 - ◆ Partner with DotAsia to do promotions for registrars and grow the .asia TLD



Questions?



THANK YOU!

DotAsia Financial Report:
Fiscal Year Ending Sep 30, 2019

Rebecca Chan | 2020.02.17 | AGM

www.asia

Asian #InspirAsian

Financial Report

- Fiscal Period
 - Oct 1, 2018 – Sep 30, 2019
- Auditor
 - RSM Hong Kong
- Currency
 - Expressed in USD
- Consolidation
 - Consolidated financials on the DotAsia Group including DotAsia Organisation and all its associates/subsidiaries



Financial Report

- Financials Statements
- Operating Expenses of DotAsia Organisation
- Income & Expense for DotAsia Foundation



Income Statement (Oct 1, 2018 to Sep 30, 2019)

	<u>2019</u>	<u>2018</u>
Income (Recognized)	2,212,736	2,079,185
Cost of Sales (Recognized)	-769,885	-745,761
Gross Profit	<hr/> 1,442,851	<hr/> 1,333,424
Other Income	338,814	563,805
Administrative Expenses*	-1,719,709	-1,884,050
Profit/Loss from Operations	<hr/> 61,956	<hr/> 13,719

*Admin Expenses include \$219,319 contribution to community



Income Statement (Cont'd)

	<u>2019</u>	<u>2018</u>
Share on Profits of Associate	21,024	18,295
Finance Costs	-12,355	-64,996
Provision for litigation	-69,893	-
Impairment on due from JV	-21,773	-23,592
Gain on disposal of available-for-sale financial assets		118,237
Profit/Loss for the Year	-21,041	61,123



Income Statement (Cont'd)

	<u>2019</u>	<u>2018</u>
Other Comprehensive Income		
Gain/Loss on property valuation	-111,431	383,832
Fair value changes on disposal on JPM Portfolio	-	2,974
Fair value changes realized on disposal of JPM Portfolio		-118,238
Total Comprehensive Income for the Year	-132,472	329,691



Balance Sheet (As at Sep 30, 2019)

	<u>2019</u>	<u>2018</u>
Non-Current Assets		
Property, plant & equipment	3,342,906	3,613,699
Investment in Associates	154,174	152,941
Total Non-Current Assets	<u>3,497,080</u>	<u>3,766,640</u>



Balance Sheet (Cont'd)

	<u>2019</u>	<u>2018</u>
Current Assets		
Available-for-sale Financial Assets	-	550,000
Prepayments, Deposits and Other Receivables	723,995	766,245
Due from Associates / Related Co.	253,443	237,794
Bank and Cash Balances	394,699	320,884
Total Current Assets	1,372,137	1,874,923



Balance Sheet (Cont'd)

Current Liabilities	<u>2019</u>	<u>2018</u>
Trade Payables	129,160	144,240
Accruals & Other Payables	1,170,935	1,152,264
Promissory Note Payable	-	750,000
Deposits Received	852,216	727,054
Deferred Revenue	1,561,507	1,730,546
Due to a Director	217	17,645
Due to related companies	460,000	460,000
Bank Loan	527,275	559,434
Total Current Liabilities	<u>4,701,310</u>	<u>5,541,183</u>



Balance Sheet (Cont'd)

	<u>2019</u>	<u>2018</u>
Net Current Liabilities	-3,329,173	-3,666,260
NET ASSETS	167,907	100,380



Balance Sheet (Cont'd)

	<u>2019</u>	<u>2018</u>
Reserves		
Property Revaluation Reserve	1,989,577	2,101,008
Accumulated Losses / Retained Profits	-1,800,629	-2,061,751
Profit/Loss for the Year	-21,041	61,123
Total Equity	167,907	100,379



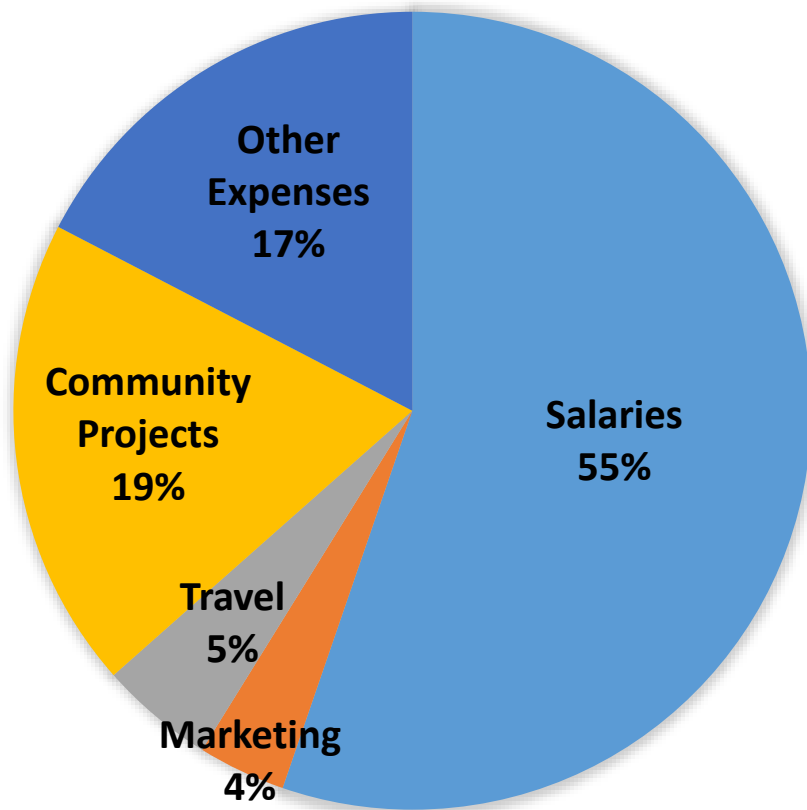
DotAsia Organisation - Operating Expenses

	<u>2019</u>		<u>2018</u>	
Salaries & Professional Fees	632,833	55%	871,887	62%
Marketing & Promotion	40,777	4%	77,008	5%
Travel & Outreach	53,053	5%	97,495	7%
Funding Community Projects*	219,319	19%	192,706	14%
Other Expenses	198,967	17%	170,182	12%
Total Operating Expenses	1,144,949		1,409,278	

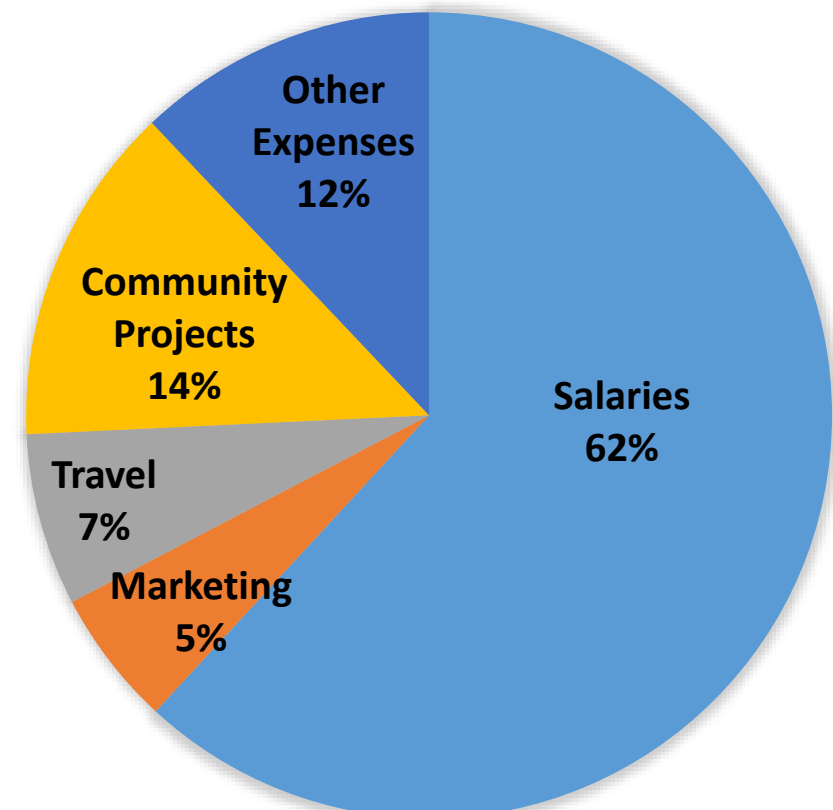


DotAsia Organisation - Operating Expenses

2019



2018



DotAsia Foundation

- DotAsia Foundation (DAF) is the charity arm of DotAsia Organisation (DAO)
- For the fiscal year, separate accounts are prepared for DAF to account for costs attributable to community
- DAO inject funds into DAF to fund its operation and to cover any deficit
- Staff costs and office expenses attributable to community projects are allocated/billed from DAO to DAF



DotAsia Foundation – Income & Expense

	<u>2019</u>	<u>2018</u>
Income		
DotAsia Organisation Subsidy	219,319	192,706
Secretariat, Sponsorship & Donations etc.	24,996	50,571
Admin Expenses		
Staff / Personnel	178,002	144,943
Office & Other Expenses	11,990	15,988
Community Projects Contribution	53,137	82,346



DotAsia Foundation

Community Projects

	Out-of- Pocket Expenses	Salary Allocation	Total Contribution
APrIGF	40,848	70,611	111,459
NetMission	6,113	25,034	31,147

Other Projects

APIGA	2,314
Ajitora	1,731
IGF	1,246
APRALO	626
Sec & Others	260

Subtotal:	6,177	82,357	88,534
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Total:	53,137	178,002	231,140
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Thank you!

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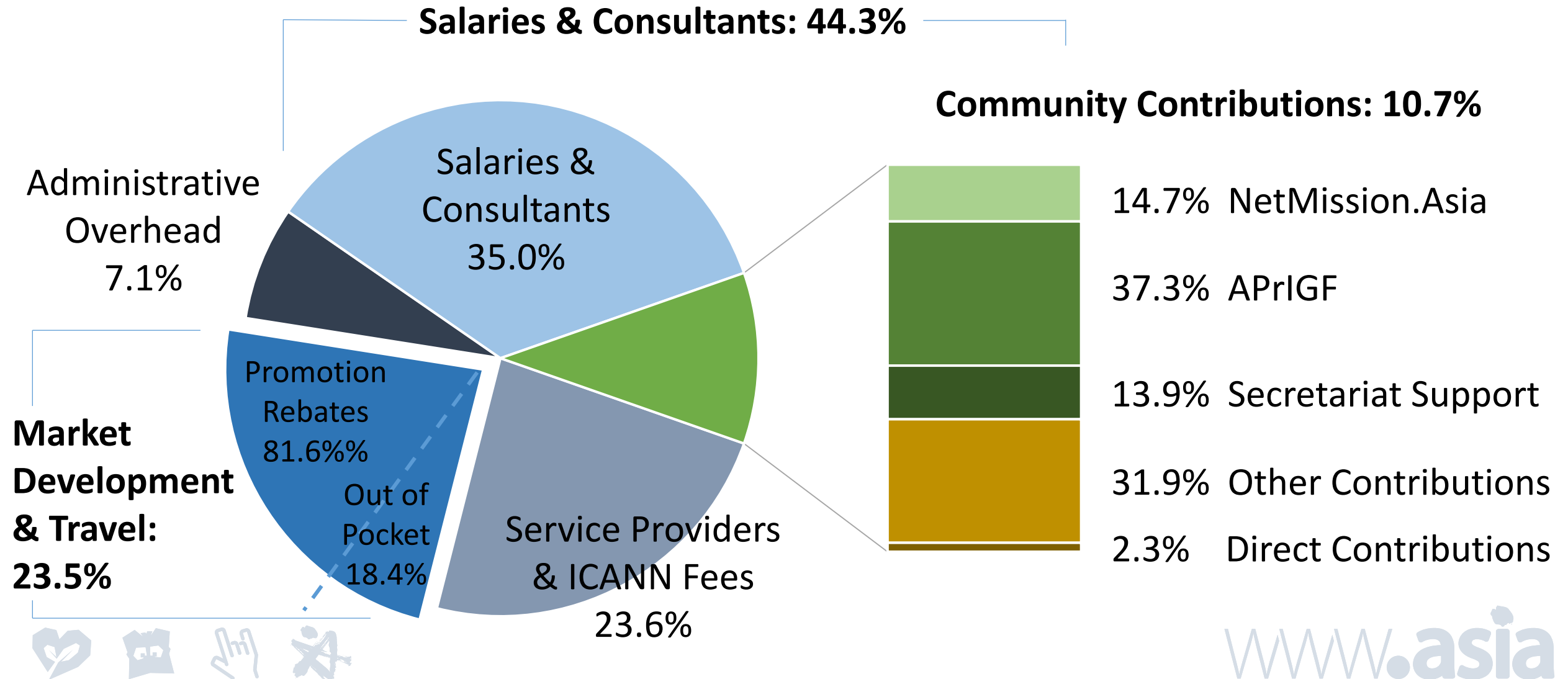
DotAsia Strategic Plan 2020

Building Fundamentals



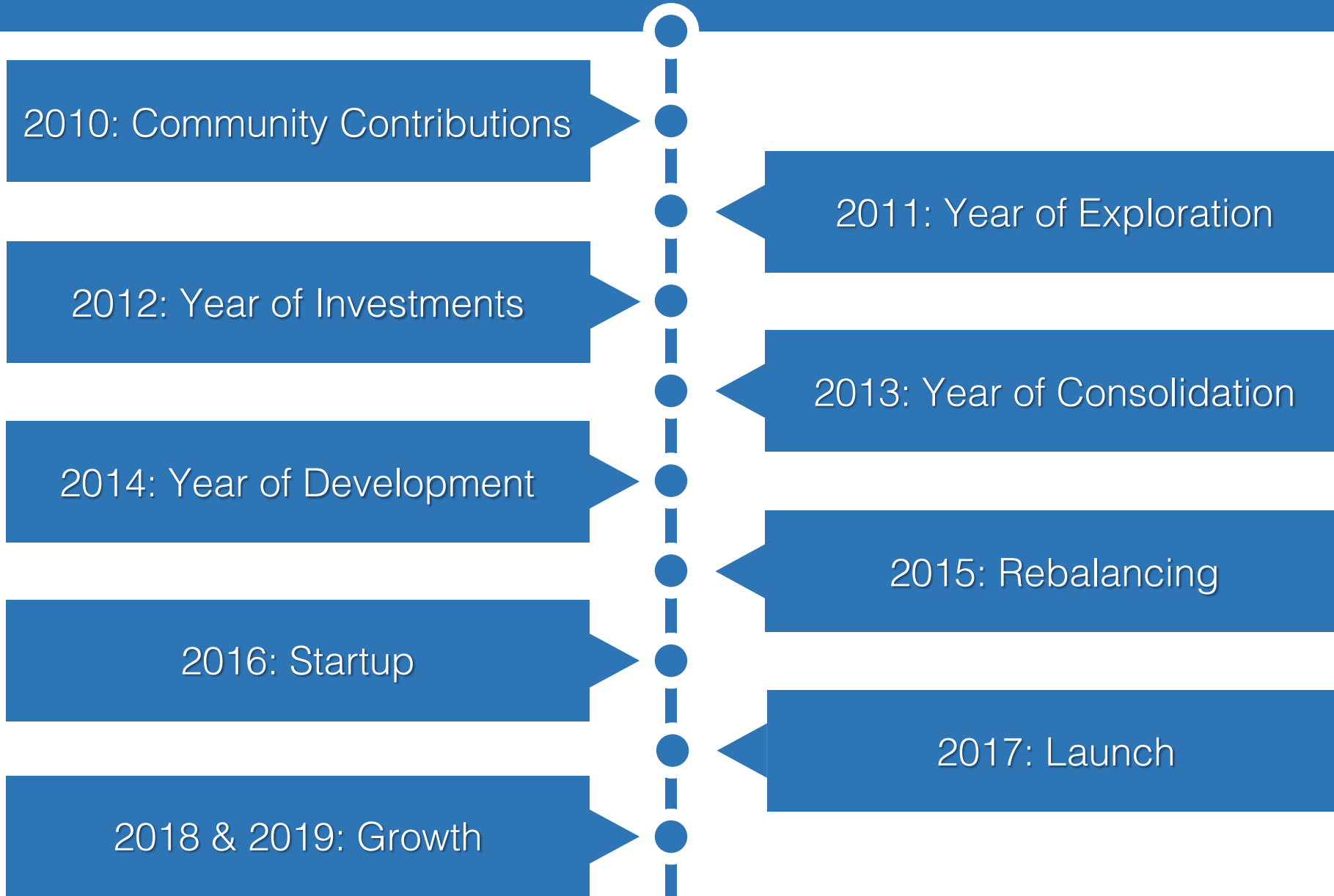
[www.asia](http://www.asia.com)

Draft Budget 2020 Allocations



2007-2010: .Asia Launch

Sunrise, Landrush, Auctions | Pioneer Domains



Reprioritization

Asia Pacific at heart, Economically Viable, Community Driven



www.asia

.box

Internet Things.

.网站

.WEBinChinese

.spa

Spa & Wellness
Community

Completion of Historical Mission of DotAsia @ Namesphere

.WorldIDN

.世界

.健康

.HealthIDN

.PCCW

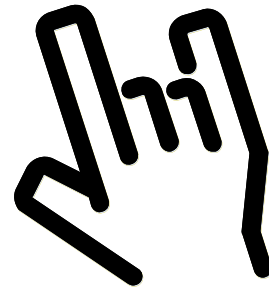
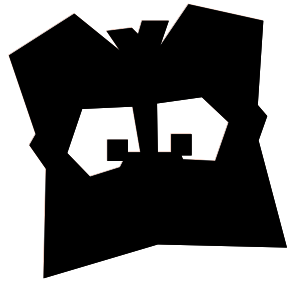
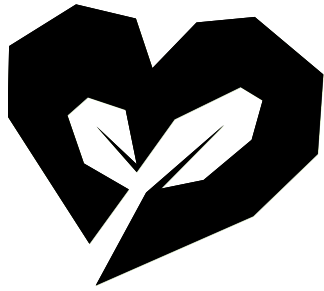
.HKT

.NOWTV

Brands

KIDS

The word "KIDS" is written in a bold, black, cursive font. To the left of the letter 'K' is a bright pink, circular scribble made of many overlapping lines. On top of the letter 'I' is a black silhouette of a five-pointed star with a small figure sitting on it, as if riding a star.



DotAsia Works

Every .Asia Domain Contributes to Internet Development in Asia



Thank You! | info@dot.asia

1830 Joint DotAsia-AP* Dinner
(Meet @ Hotel Lobby / The Atlantic Restaurant)



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